



Appointment of Lube Distributors

HPCL is the largest lube marketer in the country and is backed by India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth and HP Laal Ghoda. HPCL wishes to appoint Lube Distributors for selling HP Lubricants and Greases in Bazaar market at various locations as listed below:

State / UT	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Uttar Pradesh	Saharanpur	Saharanpur	Saharanpur	20	HPCL, Lube RO, Scope Minar Core II, North Tower, 8th Floor, Laxmi Nagar, New Delhi - 110092	Harpreet Singh (9818087833 / harpreetgosal@hpcl.in); Kumar Rahul (9757365792 / kumarrahul@hpcl.in)
	Bareilly	Bareilly	Bareilly	15		
	Lakhimpur OR Sitapur	Lakhimpur OR Sitapur	Lakhimpur, Sitapur	15		
	Allahabad	Allahabad	Allahabad	20		
	Faizabad	Faizabad	Faizabad	15		
Haryana	Jind	Jind	Jind	20	HPCL, Lube RO, Tel Bhawan, Madhya Marg, Sector 19-B; Chandigarh - 160019	Bhumika Khanna (8950713300 / bhunikakhanna@hpcl.in); Dogra Avinash Singh (9888862884 / avinashdogra@hpcl.in)
Rajasthan	Bikaner	Bikaner	Bikaner	15	HPCL, Lube RO, Tel Bhawan, Sahakar Marg, Jyoti Nagar, Jaipur - 302005	Renu Meena (9950200684 / renumeena@hpcl.in); Mithun Taneja (9377142929 / mithuntaneja@hpcl.in); Sarthak Lad (9422544512 / SarthakDilip.Lad@hpcl.in)
	Alwar	Alwar	Alwar & Jhunjhunu	20		

* Expected Volume is our minimum expectation from the Distributor for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section) The Lube Distributor Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in above table (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) on or before **16.00 Hours on date: 29th DECEMBER, 2017** (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

